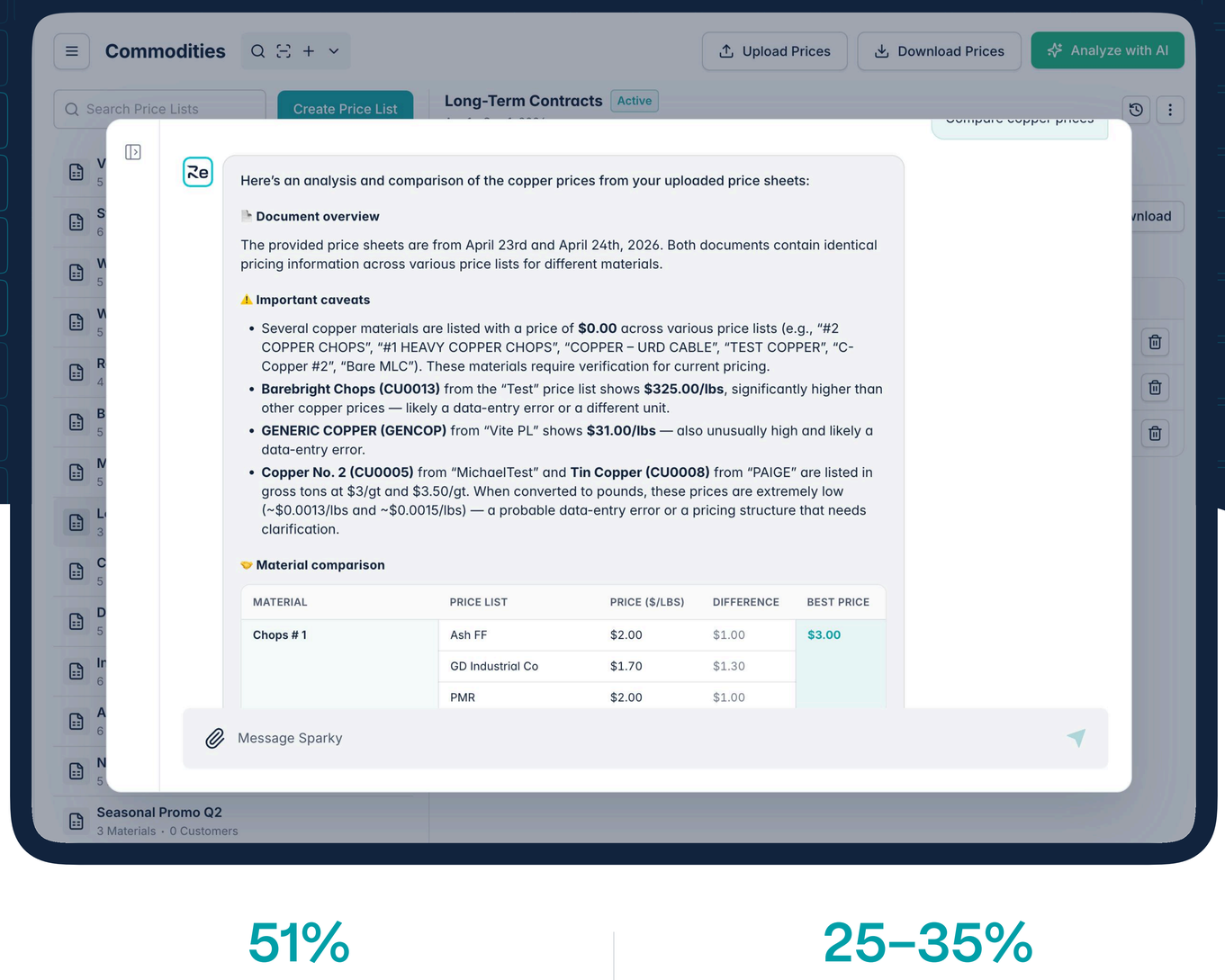
ReSPARK

AI AGENT · COMMERCIAL

From a PDF price sheet to a priced sales order — in seconds.



REQUIRES YARD OPERATIONS PRO

Market, pricing, and commercial intelligence.

The Commercial Agent reads market data, suggests pricing updates within your guardrails, drafts offers, and surfaces realized margin. Drag and drop a consumer PO and the agent extracts terms, materials, and prices into a new sales order.

51%
drafted tickets need zero edits

25–35%
reduction in manual workload

ReSpark Capabilities

** Available capabilities are based on your licensed ReSpark modules.

AI Contract / PO upload

PDFs, images, scans. Extracts customer, terms, customer PO number, effective/expiration dates, materials, quantities, and prices into a new sales order. Source document sits side-by-side with the created order for visual verification.

Autonomous inbox monitoring

Once active, the agent traverses the email inbox to identify new POs and creates sales orders in draft status before anyone logs in.

AI Price Analysis (Sparky)

Upload multiple buyer price sheets — screenshots, PDFs, or spreadsheets — and the agent turns unstructured lists into a structured side-by-side comparison: commodity, material, price per buyer, recommended best price. Export to CSV/Excel.

Index & benchmark awareness

Flags COMEX-vs-AMM differences that silently change effective margin. Benchmark comparisons, key terms extraction, multi-buyer comparison.

Freight & payment modeling

Freight and payment-term impact folded into comparisons — not footnoted. Chains with the Operations Agent to build loads from recommended allocations.

Natural-language reporting

Ask 'who came in from this zip and what price did I give them on motors?' — answer, immediately. Sparky doubles as a query interface over your operational data.

> *"We are doing twice the volume we were three years ago, with the same-sized staff."*
>
> Michael Wharton, Operations Manager, Middle Tennessee Recycling