ReSPARK

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From manual entry to instant accuracy.

Case Study:

How Intra American Metals eliminated double entry and accelerated every inbound workflow with ReSpark's Commercial Agent

The Challenge

Intra American Metals (Intrametco) operates a high-volume metals trading and warehouse facility handling full truckloads of mixed and finished material. While warehouse tagging and outbound ticketing were already in ReSpark, accounting, purchasing, and pricing remained in a legacy system.

This created constant friction — manual packing list entry taking 5 to 20 minutes per load, double data entry when migrating purchase orders, and pricing decisions spread across emails and spreadsheets. Running parallel systems slowed operations and introduced unnecessary risk.

5–20 min
packing list entry

Parallel systems
slow operations & risk

The Solution

Intrametco deployed three of ReSpark's Commercial Agent capabilities:

Document Parsing

Uploads purchase orders, packing lists, or bills of lading and the system extracts materials, pricing, quantities, and customer details into ready-to-review records instantly.

PO Migration

Instead of retyping POs, the team uploads and approves pre-populated drafts. Inbound loads are created automatically from packing lists and finalized with a single click.

Price Comparison

Multiple supplier sheets uploaded at once, generating clear side-by-side comparisons with built-in differentials and recommendations.

The ReSpark Effect

Intrametco is moving toward a fully unified operation, eliminating legacy systems and the double entry that comes with them. What was once a fragmented workflow is now a streamlined, AI-assisted process where every document becomes structured data instantly — resulting in faster operations, fewer errors, and a scalable foundation for growth without adding overhead.

- ✓ Packing list entry reduced from 5–20 minutes to seconds
- ✓ POs created via upload, no manual entry
- ✓ Multi-supplier price comparisons in one step
- ✓ Legacy migration completed with minimal manual work

Before ReSpark

- ✗ Parallel systems across accounting, purchasing & warehouse
- ✗ 5–20 min manual packing list entry per load
- ✗ Double entry from legacy POs
- ✗ Pricing scattered across emails and spreadsheets

After ReSpark

- ✓ POs auto-drafted from uploads
- ✓ Packing lists ready to approve in seconds
- ✓ One upload for multi-supplier price comparisons
- ✓ Faster migration with no manual rework

> *"We're really trying to start making an effort to switch everything over to ReSpark. The idea is to fully integrate and eventually get rid of our legacy system entirely."*
>
> Casey McGann Intra American Metals

Get started with our all-in-one suite today by requesting a demo at respark.com