ReSPARK

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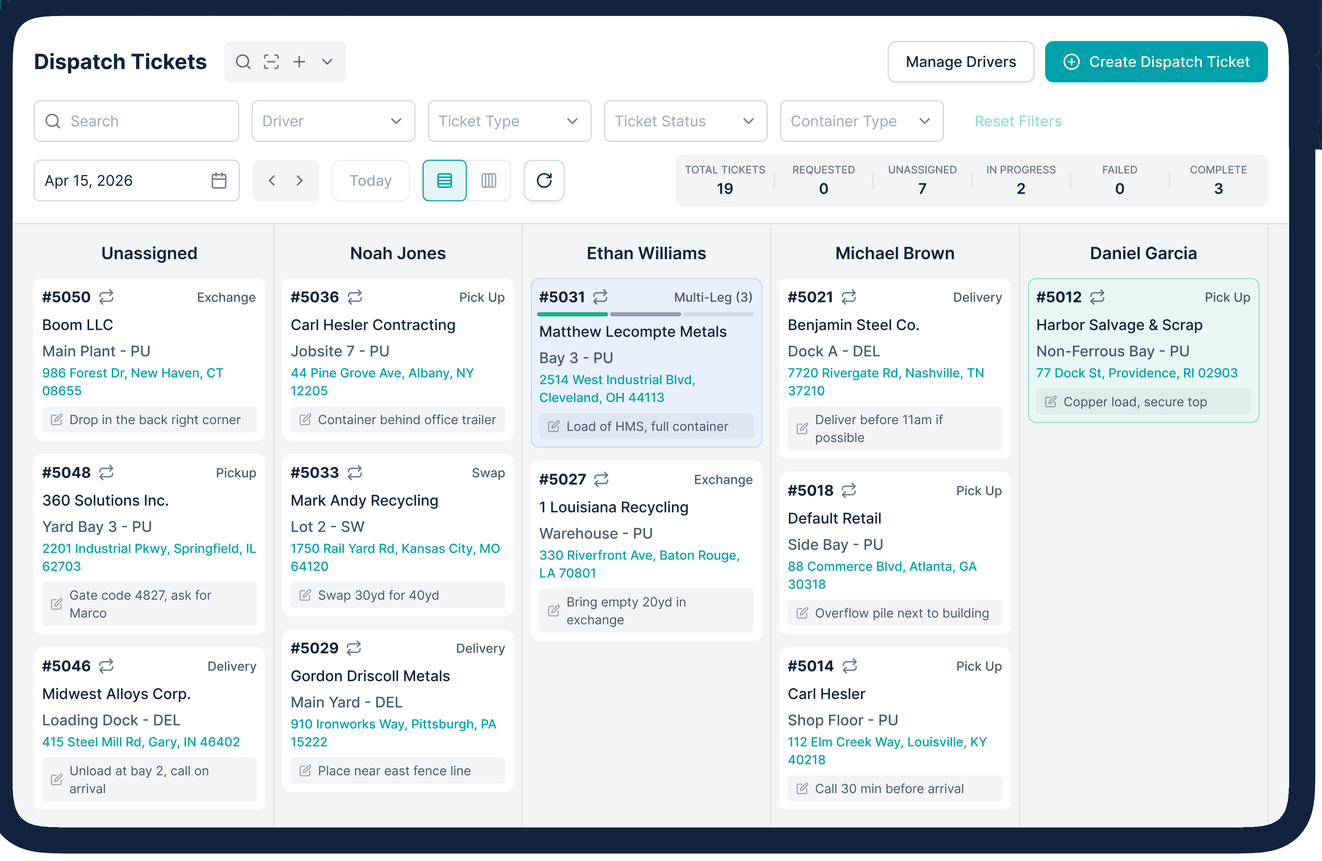
Sales Contracts & Fulfillment

Structured contract management with real-time fulfillment visibility — from open order to final shipment.



Overview

ReSpark gives your trading team full control over outbound contracts and fulfillment. Sales orders capture every detail — materials, pricing, export terms, freight — and track completion in real time as loads ship. Brokerage deals stay cleanly separated from yard inventory. And when plans change, the platform flexes with you.

4 order types

materials, pricing, export terms, freight

Real-time

fulfillment tracked as loads ship

Live Fulfillment Dashboard

See shipped vs. contracted quantities update in real time as outbound tickets complete — no end-of-week reconciliation needed.

Brokerage Without Complexity

Flag contracts as brokerage to keep them out of physical inventory while maintaining full commercial and financial tracking.

Export-Ready from Day One

Capture INCO terms, port codes, consignee details, and shipping line information directly on the contract — it all flows downstream to bookings, tickets, and document packages.

Flexible Sourcing

Link and unlink purchase orders to sales orders as suppliers and sourcing shift, without losing history or rebuilding paperwork.

Features

- Sales order creation with materials, quantities, pricing, and delivery terms
- Brokerage flags to keep brokered deals separate from yard inventory
- PO-to-SO linking with one-to-many relationship support
- Real-time fulfillment tracking as outbound tickets complete
- Unlink and re-route sourcing without rebuilding contracts
- Freight costing with cost, chargeback, and fuel surcharge fields
- Export details including INCO terms, ports, consignees, and shipping line info

Benefits

- Live fulfillment percentages on every contract
- Brokerage and yard deals in one platform, no inventory confusion
- Adapt to sourcing changes on the fly without starting over
- No contract expiration surprises with automated archive and renewal prompts

Get started with our all-in-one suite today by requesting a demo at respark.com